For Six Month	Period Ending		30 1988	June 3	0, 1988
Name of Registrant  Japan Economic Institute of America			(Insert date) istration No	o. 929	
Business Address of Registrant 1000 Connecticut Avenue, N.W., Wa	shington, D	C 20036			
	I—REGIS	TRANT			
1. Has there been a change in the information pr	reviously furnisl	hed in cor	nnection wi	th the follow	ving:
(a) If an individual:					
<ul><li>(1) Residence address</li><li>(2) Citizenship</li><li>(3) Occupation</li></ul>	Yes □ Yes □ Yes □	No □ No □ No □			
(b) If an organization:					
<ul><li>(1) Name</li><li>(2) Ownership or control</li><li>(3) Branch offices</li></ul>	Yes □ Yes □ Yes □	No 🖾 No 🖾 No 🛣			
2. Explain fully all changes, if any, indicated in i	tem 1.				
IF THE REGISTRANT IS	AN INDIVIDUAL,	OMIT RES	PONSE TO IT	EMS 3, 4, and	5.
3. Have any persons ceased acting as partners, off period? Yes ₺ No □	icers, directors o	_	_	he registrant	during this 6 month reporting
If yes, furnish the following information:			88		
Name	Position	34	28		Date Connection
Michael W. Chinworth	Vice Presi	Ldent	P3:05		Ended January 22, 1988

4.	Have any persons become Yes □ No XI	ome partners, officers, directors of	or similar officials durin	g this 6 month	reporting period?		
	If yes, furnish the follow	ing information;					
	Name	Residence Address (	Citizenship	Position	Date Assumed		
5.	Has any person named i Yes □ No □	n Item 4 rendered services directly	in furtherance of the inter	rests of any foreign	n principal?		
	If yes, identify each such	person and describe his services.					
_ 5.		ndividuals other than officials, who on with the registrant during this 6 ing information:	_	gistration statemer Yes □	nt, terminated their No 🛭		
	Name	Position or co	onnection		Date terminated		
7.	During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical of secretarial, or in a related or similar capacity? Yes \(\Boxeta\) No \(\Boxeta\)						
	If yes, furnish the follow	ing information:					
	Name	Residence Address	Position or connection	Da	te connection began		
	Patricia Murdo	8712 Colesville Road Silver Spring, MD 20	•	June	30, 1988		

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(PAGE 3)

8.	Has your connection with any foreign prinicpal ended during this 6 month reporting period?	Yes □	No 🖺
	If yes, furnish the following information:  Name of foreign principal	Date of T	ermination
9.	Have you acquired any new foreign principal <sup>1</sup> during this 6 month reporting period? Yes	□ No	<b>⊠</b>
	If yes, furnish following information:  Name and address of foreign principal	n -	te acquired
10.	In addition to those named in Items 8 and 9, if any, list the foreign principals whom you continue 6 month reporting period.  Government of Japan	d to represent	during the
	III—ACTIVITIES		
11	During this 6 month reporting period, have you engaged in any activities for or rendered any service named in Items 8, 9, and 10 of this statement? Yes 🗵 No 🗆	es to any foreig	n principal
	If yes, identify each such foreign principal and describe in full detail your activities and services:		
	Government of Japan		
	See attached listing of activities		

3 of the Act. (See Rule 208.)

The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section

12.	During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below? Yes ☑ No □
	If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.
	The answer to question 11 has listed all of the activities of the Institute during the period of the report. Some, but not all, of these activities may constitute activity as defined by the Act.
13.	In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?  Yes  No  No
	If yes, describe fully.

<sup>&</sup>lt;sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

#### IV-FINANCIAL INFORMATION

#### 14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes 

No □

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

Date	From Who	om		Purpo	se	Amount
January 20, 1988	Government	of	Japan		the expenses Institute	\$195,913.00
March 1, 1988	11	11	11	11	11	12,300.00
April 15, 1988	11	11	11	11	11	15,000.00
June 25, 1988	11	"	**	11	11	342,593.00

Total \$565,806.00

# (b) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes \(\sigma\) No \(\sigma\)

If yes, furnish the following information:

Name of	Date	Description of	
foreign principal	received	thing of value	Purpose

<sup>&</sup>lt;sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

# 15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

- (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐
- (2) transmitted monies to any such foreign principal? Yes □ No 🗵

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
1/1/88-	William J. Barnds	Salary	\$37,384.92
6/30/88	Susan MacKnight	11	27,942.48
11	Michael W. Chinworth	11	10,974.00
**	Jon Choy	**	19,500.00
11	Eileen Doherty	H	12,466.66
11	Douglas Ostrom	u	16,992.00
n	Barbara Wanner	#	19,292.86
11	Patricia Murdo	#	1,016.28
**	Support staff	**	68,261.67
ŧŧ	IRS	Federal withholding and FICA	71,446.82
**	DC Treasurer	DC withholding	9,985.20
**	State of Maryland	MD withholding	2,594.63
##	State of Virginia	VA withholding	1,555.08
11	DC Dept. of Employment Services	DC unemployment taxes	63.26
17	DC Treasurer	Corporate tax	536.63
*1	Guardian Life Insurance	Health insurance	15,101.49
11	Phoenix Mutual	Dental insurance	2,333.09
81	Union Mutual	Disability insurance	750.75
11	Travelers Insurance	Insurance	3,962.00
*1	Smithy Braedon	Rent and office insurance	46,342.98
**	Donald Lerch & Co.	Conference	9,000.00
<b>91</b>	Milbank, Tweed	Legal service	3,457.96
11	William Haas, CPA	Audit - tax	3,000.00
**	Anne Douglass, CPA	Accounting	7,249.85
18	Lucinda Levine	Art work	750.00
11	Richard Bloom	Photographic services	1,847.00
11	Waters Travel	Travel	2,488.28
**	American Express	Travel, meals, etc.	15,203.34
11	Editorial Experts	Proofreading	707.00
11	Staff Builders	Temporary services	3,962.00
**	ADP	Payroll computer processing	576.26
**	Anchor Square	Mailing	8,372.40
11	Cheshire	Equipment maintenance	1,316.98
**	City Graphics	Typesetting and graphics	1,728.00
**	Master Print	Printing	34,006.39
11	Flores Printing	Printing	2,133.97
**	Excell Printing	Printing	1,306.45
**	Repro Specialists	Printing	1,025.02
**	Reese Printing	Printing	9,407.50
10	Multigraphics	Service and supplies	331.99
**	National Business Services	Equipment purchase	12,447.05
tt	Apple Computer	Equipment purchase	2,698.45

(continues on next page)



15.	(b) disbursements	INGS OF VALUE			
		nth reporting period, have your activities on behalf of any fo図			
	If yes, furnish the foll	owing information:			
	Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
] 	During this 6 month rother person, made an	TICAL CONTRIBUTIONS eporting period, have you from the contributions of money or contributions of money or conventions.	other things of value <sup>5</sup> in c	onnection with an elect	ion to any political office, or
Ι	f yes, furnish the follo	owing information:			
1	Date	Amount or thing of value	Name politic organiza	ral	Name of candidate
beli sect gove in the poli ove	nmunication or expressives will, or which he tion of the public with ernment of a foreign content of the United States racial tical, or religious disor	V—PO Act defines "political propagation by any person (1) whice intends to, prevail upon, indication the United States with pountry or a foreign political page, religious, or social dissension der, civil riot, or other confliction or political subdivision of	ch is reasonably adapted loctrinate, convert, induction reference to the politionarty or with reference to ms, or (2) which advocated involving the use of force	oral, visual, graphic, d to, or which the persec, or in any other way it cal or public interests, the foreign policies of the s, advises, instigates, or the or violence in any oth	on disseminating the same influence a recipient or any policies, or relations of a le United States or promote promotes any racial, social er American republic or the
16.	During this 6 month defined above?	reporting period, did you pre Yes ⊠ No □	epare, disseminate or ca	use to be disseminated	any political propaganda a
	IF YES, RESPOND TO T	HE REMAINING ITEMS IN THIS	SECTION V.		
17.	Identify each such fo Foreign Minis	reign principal. try, Government of Ja	pan		

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18.	During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  Yes  No K									
	If y	es, identify each such for	eign principal, spe	cify amoun	it, and indi	cate for what	period of	time.		
19.	pro	ring this 6 month reporting	of any of the follo	owing:		•	_	_		
	X I	Radio or TV broadcasts	Magazine of articles	r newspape	r □ Mo	tion picture f	films	□ Lette	rs or telegra	ms
		Advertising campaigns	☐ Press release	es		nphlets or ot publications	her	Lectu spe	res or eches	
		Other (specify)		<del></del>	·			· · · · · · · · · · · · · · · · · · ·		
20.	foll	ring this 6 month reportin owing groups: Public Officials		lisseminate Newspapers		be dissemin	ated polit		anda amon	g any of the
	[X] [	Legislators Government agencies Other (specify)	<b>以</b> ( <b>)</b> ( )	Editors Civic groups	s or associa	ations	□ Nat	icational in ionality gr	oups	
21.		at language was used in t English	this political propa	ganda:	er (specify,	)				
22.		l you file v ith the Registra seminated or caused to b							al propagan No 🏻	da material
23.	Did Yes	l you label each item of s ⊠ No □	uch political propa	iganda mat	erial with t	he statement	t required	by Section	1 4(b) of th	e Act?
24.		I you file with the Registra paganda material as requ							h item of su	ch political
			VI—EX	KHIBITS A	ND ATTAC	CHMENTS				
25.	EXH	IIBITS A AND B								
	(a)	Have you filed for each of	of the newly acqui	red foreign	principals	in Item 9 the	followin	g:		
		Exhibit A <sup>6</sup> Yes I Yes I		N.A.						
		If no, please attach the r	equired exhibit.							
	(b)	Have there been any chaduring this six month pe			B previous No 🖾	ly filed for an	y foreign	principal v	vhom you r	epresented
		If yes, have you filed an	amendment to the	ese exhibits	s?	Yes □	No □			
		If no, please attach the r	equired amendme	nt.						

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

7The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26.	EXHIBIT•C		•	
	If you have previously filed an Exhibit C <sup>8</sup> , state whether a period. Yes $\square$ No $\square$	iny changes there	in have occurred during this 6 month	reporting
	If yes, have you filed an amendment to the Exhibit C?	Yes □	No □	
	If no, please attach the required amendment.			
27.	SHORT FORM REGISTRATION STATEMENT			
	Have short form registration statements been filed by all of Yes ☑ No □	the persons name	l in Items 5 and 7 of the supplemental s	statement?
	If no, list names of persons who have not filed the require	ed statement.		
acc acc	The undersigned swear(s) or affirm(s) that he has (they ha attached exhibits and that he is (they are) familiar with the curate to the best of his (their) knowledge and belief, except uracy of the information contained in attached Short Form hin his (their) personal knowledge.	ontents thereof ar that the undersig	d that such contents are in their entire ned make(s) no representation as to t	ety true and the truth o
		(Type or print i	name under each signature)	
other	Both copies of this statement shall be signed and sworn to before a notary public or person authorized to administer oaths by the agent, if the registrant is an individual,	n	illiam Barndo	
	y a majority of those partners, officers, directors or persons performing similar ions who are in the United States, if the registrant is an organization.	1	William J. Barnds	
	Subscribed and sworn to before me atDistrict_of	Columbia		
this	s 27th day of July	, 1988		
	- -	•		
		7	5 201.	1
		// /		//

Commission Expires August 31, 198

<sup>&</sup>lt;sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

#### 1. REPORTS

# JEI Report A

From January 1, 1988 to March 31, 1988, JEI prepared 12 issues of JEI Report A. (Nos. 1A-12A)

- Responding To The Japanese Competitive Challenge: Interviews With Three Massachusetts Institute Of Technology Faculty Members
- 2A Japan's Labor Unions Work To Meet New Challenges
- 3A Japanese Banks In The United States
- 4A Trade And The 100th Congress
- 5A Offshore Production: Boon Or Bane For The Japanese Economy?
- 6A Financial Liberalization In Japan: Update And Impact
- 7A The Internationalization Of Japanese-Style Management: A Study By Kichiro Hayashi Of Aoyama Gakuin University
- 8A FY 1988 Outlook For The Japanese Economy
- 9A Japan And The Middle East: Economic And Political Relations
- 10A The Appreciating Yen And Japanese Export Pricing
- 11A Japan's Energy Policy: 1987 Update
- 12A Japan's Relations With The Soviet Union And China

## JEI Report B

During the period JEI issued 12 reports in the series entitled JEI Report B. This series analyzes the latest developments affecting the bilateral relationship. (Nos. 1B-12B)

- 1B FY 1988 Budget: Outlays Up, Taxes Too
  Defense Issues Heat Up
  Significant Increase Slated For Tokyo's Aid Budget
  Government Sees Continued Economic Expansion
  Dollar Ends Depressing Year Still On The Skids
  Congressional Spending Measures Target Kansai, Toshiba, Nuclear Pact
  Notes: New TSE Members; NEC-Intel Case;
  Scientific Whaling
- 2B Takeshita Prepared For Washington
  Nervous Markets Push Yen Back Down
  European Community Lists U.S. Trade Barriers
  Washington Presses Tokyo On Trade
  Notes: Primary Dealer Status
- Takeshita's Visit Calms Relations
  Congressional Reaction To Takeshita Visit
  Japanese Consumers Send Conflicting Signals
  Congressional Outlook
  Notes: Plastic Injection Molding Machinery;
  Japan's U.S. Agricultural Purchases

- Tokyo Works On New Economic Plan
  Financial Liberalization Update
  State Of The Union: "We're Not Finished Yet"
  Japan Reacts To U.S.-Canada Trade Pact
  JDA Head Visits Washington
  U.S., Japan To Resume Work On Construction Issue
  Japan's Trade Account Reverses Course
  Notes: Fishing Update
  Personnel Changes
- Japan's Economy In 1987
  Yen Settles Down
  Japan Burdened By Taxes
  Cabinet Maps Policies At Diet Opening
  Japan Retaliates Against North Korea
  Council On Competitiveness Looks At Presidential Candidates
  Notes: Trade Bill
- EPA Finds Rapid Employment Gains In Current Expansion Japan's Balance Of Payments Edged Up In 1987 Update On Sino-Japanese Relations U.S. Report Envisages "Major" Power Status For Japan Legislators Consider Blocking Aegis Sale To Japan Cocom Agrees To Tighten Export Controls Tokyo Extends Car Export Restraints For Eighth Year
- Wage Talks Begin In Earnest
  High Yen Hurts Japanese Competitiveness In High Technology
  Tensions Mount Over Japan-South Africa Trade
  Interim Agreement Reached On Bilateral Science And Technology Pact
  Agricultural Trade Issues Moving Center Stage
  Notes: Whaling Sanctions; Toshiba Sanctions
- Trade Bill Could Depend On Primary Results
  Washington Submits Proposal For FSX Co-Development
  Washington, Tokyo Try To Bridge Construction Gap
  Japanese Banks Move Aggressively Into California
  Rough Sailing For Japan's Shipping Companies
  Statistical Supplement
- Gammation Shows Uneven Pattern
  Fiscal Debate Continues
  Japanese Banks Divided Over Mexican Debt Scheme
  Securities Regulation Strengthened
  GAO Looks At Export Decontrol Procedure
  Work On Trade Bill Continues
  The Bilateral Trade Account: Still Waiting For Improvement
  Notes: Construction Market Investigation;
  Salmon Fishing Rights

Correction

- 10B LDP Mulls New Taxes As Opposition Pushes For Cuts
  Japanese Corporate Profits Recovering
  Overtime Increasing In Japan
  Construction Issue About To Collapse?
  ITC Study Shows Costs Of Intellectual Property Rights Violations
  Senate Confirms Under Secretary For Export Administration
- 11B Trade Bill Update
  Land Prices Leveling Off
  EC Tightens Up On "Screwdriver" Plants
  Bilateral Science And Technology Talks Continue: Outlook Unclear
  NBS Report May Slow Drive To Ban DAT Recorder Imports
  Semiconductor Sanctions: The Fight Goes On
  Notes: Lower House Approves FY 1988 Budget;
  Car Export Quota
- Japan's Economy Up Sharply In 1987
  Currency Markets Still Sleeping
  Mixed Reactions Greet Trade Bill
  U.S., Japan Trying To Beat Construction Deadline
  Former Prime Minister Urges Multilateral Pacific Initiative
  Notes: Insider Trading Legislation Submitted;
  Japan-Soviet Salmon Talks; U.S.-Japan
  Nuclear Pact
  Corrections

# Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in the Japanese and American markets. This is written in Washington from Japanese-language sources (e.g., trade journals, newspapers and the like). (Nos. 220-222)

# Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations, and is circulated on a complimentary basis to approximately 3,500 policy-relevant Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XII, Nos. 1-3)

No. 1 Economic Growth
JAL/NTT Stock Sales
ASEAN Fund
JEI Reports
Banking Reform
KDD Competitors
Month In Review
Manufacturing Investment
International Banking Agreement
GATT and Agriculture

Yen Watch
Opinion: Michael Chinworth
Profile: The New Government
Commentary: Seizaburo Sato

No. 2 Takeshita Visits Washington Congress Meets Takeshita Plastics Trade Suit Agricultural Retaliation JEI Reports Japan's FY '88 Budget Month In Review Whaling Dispute Financial Liberalization New TSE Members Mid-Year Economic Plan Issue Briefs U.S.-Japan Trade Pact Yen Watch Opinion: Noboru Takeshita Profile: Japan's Trade with the U.S.S.R. and China Commentary: Kazuyuki Hamada

No. 3 Construction Talks Farm Trade Japan's Economy in 1987 JEI Reports Tokyo's Tax Debate Labor Wage Talks Month In Review Japan-South Africa Talks Issue Briefs Aegis Sale to Japan Yen Watch Opinion: Joseph A Grimes, Jr. Profile: U.S. Retail Car Sales of "Big Three" Japanese Firms Commentary: Yoshiaki Saegusa

## Representations

#### William J. Barnds

On January 4 discussed attitudes toward Japapnese investments in California with Casimir Yost, President of the World Affairs Council of Northern California.

On January 4 discussed developments in U.S.-Japan relations with James Aliferis and Beth Carey, Executive Director and Associate Executive Director of the Japan-America Society of Northern California.

On January 5 discussed U.S.-East Asian relations with Haydn Williams, President of the Asia Foundation.

On January 6-8 attended a conference on "Economic, Political and Security Issues in the Asian-Pacific Region" at the University of California (Berkeley).

On January 9 attended a conference on "U.S.-Korean Relations" at the World Affairs Council of Northern California.

On January 13 discussed the likely impact of the changing yen/dollar exchange rate on trade patterns with Dr. Edward Lincoln of the Brookings Institution.

On January 13 discussed U.S.-Japan agricultural issues with Donald Lerch of Lerch & Co.

On January 14 attended a meeting at the Carnegie Endownment for International Peace on "Nuclear Proliferation in Asia."

On January 15 discussed Prime Minister Takeshita's visit with Lindley Sloan, Executive Director of the Japan-America Friendship Commission, and Stuart Auerbach, of the Washington Post.

On January 15 discussed changing attitudes of Japan specialists in the U.S. toward Japan with Professor Susan Pharr of Harvard University and Professor Robert Scalapino the University of California (Berkeley).

On January 15 discussed U.S.-Japan relations with Dr. William Bader, Vice President of SRI International.

On January 18 discussed trends in U.S.-Japan relations with Stephen Bosworth and Richard Petree, incoming and retiring president, respectively, of the U.S.-Japan Foundation.

On January 25 discussed U.S.-Asian relations with Assistant Secretary of State Morton Abramowitz.

On January 26 discussed differing U.S. and Japanese concepts of a corporation's role in society and the implications for economic relations between the two countries with Clyde Prestowitz, Senior Associate at the Carnegie Endowment for International Peace.

On January 26 discussed macroeconomic policy coordination with Randall Jones of the Bureau of Economic Affairs in the Department of State.

On January 26 discussed U.S.-Japan disputes regarding the construction industry with Robert Myers, co-chairman of the U.S.-Japan Economic Agenda.

On January 28 discussed Soviet-Asian affairs and the Japanese economic outlook with Yevgeniy Afanasyev, Counselor for Asian Affairs of the Soviet Embassy.

On January 29 discussed Japanese agriculture and U.S.-Japan agricultural trade with Donld Lerch of Lerch & Co.

On February 3 discussed U.S.-Asian trade issues with John Bennett of the Korea Economic Institute.

On February 3 discussed U.S. political developments with Bruce Post of Senator Stafford's office.

On February 4 discussed U.S.-Japan economic issues with William Piez, Deputy Assistant Secretary of State for East Asian and Pacific Affairs.

On February 4 attended a meeting sponsored by the U.S.-Japan Economic Agenda project at which Mr. Hajime Sako, Chairman of the Taisei Construction Corp. and of the Japan Federation of Construction Contractors, spoke on "Current Issues in the U.S.-Japan Construction Sector."

On February 4 discussed Japanese automobile exports to the U.S. with Mr. Yoshiaki Saegusa of Nissan Corp.

On February 5 discussed U.S.-Asian relations with Jane Coon, consultant to the Department of State.

On February 9 discussed U.S. and Japanese research and development expenditures with Paul Mahoney of Mobil Corp.

On February 9 discussed Japanese agriculture with Dr. Michael Collinson of the World Bank.

On February 10 discussed the structure and substance of a possible conference to be held by SRI International and the House Ways and Means Committee on the long-term outlook for U.S.-Japan economic relations with William Bader, Paul Laudicina and Ivo Lederer of SRI and David MacEachron and John Wheeler of the Japan Society of New York.

On February 16 discussed the interplay of exchange rates, trade flows and the sourcing practices of multinational corporations with Professor William Barker of Wesleyan University.

On February 17 attended a meeting at the Council on Foreign Relations at which United Nations Under-Secretary General Cordova discussed developments and the outlook for the Afghanistan negotiations.

On February 18 discussed the programs of the Hitachi Foundation and ways in which JEI might cooperate with the Foundation with Delwin Ray, Executive Director of the latter organization.

On February 19 discussed U.S.-Japan relations with Donald Gregg, Special Assistant for Security Affairs to Vice President Bush.

On February 23 discussed Japan's evolving view of its international role with Professor Kenneth Pyle, Director of the Jackson School of International Studies at the University of Washington.

On February 23 discussed the outlook for the Japanese economy with Professor Kozo Yamamura of the University of Washington.

On February 23 discussed Japanese defense policy with Professor Donald Hellman of the University of Washington.

On February 23 discussed developments in U.S. economic relations with East Asia with Dr. Robert Kapp, President of the Washington Council on International Trade.

On February 25 discussed U.S.-Japan economic issues with Dr. John Makin, Director of Fiscal Policy Studies at the American Enterprise Institute.

On February 26 discussed U.S.-Japan-EC trade issues with Karen Yorke of SRI International.

On February 26 discussed Japan's foreign aid program with Edward Griffen of the Department of State.

On March 3 discussed California-Japan agricultural trade with George Urda, Director of International Trade of the California Department of Food and Agriculture.

On March 8 discussed Japan's economic relations with the Asian NICs with Paul Kreisberg, Senior Associate at the Carnegie Endowment for International Peace.

On March 9 discussed U.S.-Japan relations with Jerry Inman, President of the Japan-America Student Conference.

On March 9 discussed U.S.-Japan economic relations with David MacEachron, President of the Japan Society in New York.

On March 9 discussed plans for a JEI-sponsored seminar on U.S.-Japan economic relations with Peggy Adeboi, Executive Director of the Japan-America Society of St. Louis.

On March 9 discussed ways JEI could support Japan-oriented programs of the World Affairs Councils throughout the U.S. with Beth Cole, Executive Director of the National Council of World Affairs Organizations.

On March 10 discussed U.S.-Japan economic relations and U.S. foreign economic policy with Professor Hideo Sato of Tsukuba University and Professor Seigen Miyasato of the International University of Japan.

On March 11 discussed the attitudes of Asian corporate leaders on the likely decline of the U.S. trade deficit with Susan Heinz, Director of Corporate Programs at the Asia Society in New York.

On March 15 discussed U.S.-Japan relations with Herbert Levin, Diplomat in residence at the Asia Foundation in San Francisco.

On March 16 discussed U.S. foreign economic policy issues with Professor Paul W. McCracken of the University of Michigan.

On March 23 attended a meeting sponsored by the Brookings Institution on "Future Directions in U.S.-Japan Relations."

On March 23 discussed U.S.-Japan relations with James Auer of the Office of the Secretary of Defense.

On March 25 discussed Japanese research institutes and Japanese research and development with Martin Bloom of the Royal Institute for International Affairs in London.

#### Barbara Wanner

On January 25 discussed the January visit to Washington of Japan Defense Agency director general Kawara with Lisa Burdich of the Office of East Asian Affairs of the Department of Defense.

On January 28 discussed the Toshiba sanctions and overall congressional developments with Michael Call of Mitsubishi International Corp.

On February 2 attended a reception hosted by the Washington office of Prudential Bache, and discussed overall congressional developments with Susan Lynner of Prudential Bache; Linda Silver of the Korea Economic Institute; and Walter Evans, attorney.

On February 3 attended a program hosted by U.S.-Japan Economic Agenda featuring Sen. Jake Garn (R, Utah), who spoke on trade legislation and Toshiba sanctions.

On February 9 discussed telecommunications legislation and overall congressional developments with Kathryn Hauser of Bell Atlantic.

On February 16 discussed negotiations to renew U.S.-Japan Science and Technology Agreement with Deborah Wince of the White House Office of Science and Technology.

On February 19 discussed Toshiba sanctions legislation with Sue Eckert of the House Foreign Affairs Subcommittee on International Economic Policy and Trade.

On February 22 discussed Japanese domestic political developments with Shinichi Nishimiya of the Embassy of Japan.

On February 22 met Ira Wolf of Sen. Jay Rockefeller's office as a general introduction.

On February 22 discussed overall congressional developments with Andy Fisher of Sen. Richard Lugar's office.

On February 23 discussed the FSX Memorandum of Understanding and other Japanese defense issues with Gregg Rubinstein of Grumman Corp.

On March 7 discussed telecommunications legislation and overall congressional developments with Dorothy Walsh of Ameritech.

On March 10 discussed the Japanese business community in Washington with Hiroyuki Kamano.

On March 11 discussed JEI's internship program with Kazyuki Hamada of the Center for Strategic and International Studies.

On March 16 discussed Toshiba sanctions legislation with Sue Eckert of the House Foreign Affairs Subcommittee on International Economic Policy and Trade.

On March 18 discussed DAT legislation and congressional consideration of other intellectual property issues with Ruth Rogers of the Home Recording Rights Coalition.

On March 18 discussed negotiations on the U.S.-Japan aviation agreement with Ed Wilbur of the Department of Transportation.

On March 18 discussed negotiations on the U.S.-Japan aviation agreement and developments on the Toshiba sanctions issue with Shinichi Nishimiya of the Embassy of Japan.

On March 24 discussed trade association activities relating to the omnibus trade bill with Carol Swift of the Computer and Business Equipment Manufacturers Association.

On March 25 discussed Japan-related U.S. political developments and corporate contributions programs of U.S. subsidiaries of Japanese companies with Jerry Johnson of the Embassy of Japan.

On March 25 discussed U.S.-Japan high technology cooperation with Martin Bloom of the Royal Institute of International Affairs.

On March 29 discussed a prospective NTT forum to promote purchases from U.S. companies with Tema Razavi of Nihon Information Services.

On March 31 attended a Japan-America Society function on developments in  ${\tt U.S.-Japan}$  relations.

# Jon Choy

On January 5 discussed dual use technology with Stuart Dambrot of TELOS Consultants Inc.

On January 12 provided data on foreign direct investment in Japan to Kathy Seitz, a Miami University (Ohio) Librarian.

On January 13 discussed Japan's fiscal 1988 budget with Tom Gallagher of Shearson Lehman, Hutton Inc.

On January 14 discussed the Japanese economy and U.S.-Japan relations with Ikuo Izutsu and Tadashi Tatsuishi, Directors of NTT America Inc.

On January 15 discussed the impact of the U.S.-Canada free trade zone on Japan with Ryna Kruger of Nomura Research International.

On January 16 provided trade statistics to John Sarritch of the Brookings Institute.

On January 19 discussed the Japanese semiconductor market with Ms. Linda Chaplick of Phoenix International Development Forum.

On January 20 discussed the progress of Japan's legal services liberalization with Debra Howard, a DC attorney.

On January 21 provided information on Japan's Generalized System of Preferences to Mr. Jealali of the World Bank.

On January 28 discussed Japan's economic outlook for 1988 with John Phipps of Hill & Knowlton, PC.

On January 29 provided data on foreign direct investment in Japan to Miki Sakamoto of Chase Manhattan Bank.

On January 26 provided data on Japan's foreign direct investment in China to Susan Degozzaldi of Kamsky Associates.

On February 2 provided data Japan-Zaire trade to Patrick Terrel of Taylor Associates.

On February 3 provided data on Japan's superconductor research and development to Prof. Ellis Krause of the University of Pittsburg.

On February 4 provided information on Japanese tax reform to Susan Rochford of the U.S.-Japan Friendship Commission.

On February 8 provided information on Japan's tax system to Bill Becker, a private consultant.

On February 11 attended a lecture by William Tanaka of Tanaka, Walders & Ritger on U.S.-Japan electronics trade.

On February 12 provided data on U.S. banks in Japan to Michael O'Bryan, Harvard University law student.

On February 12 provided data on Japan's defense spending to Frank Ballance of Action for World Development.

On February 16 attended panel discussion on Japan's foreign aid sponsored by the Japan-America Society of Washington, Inc.

On February 17 sent information on Japan's foreign direct investment in the United States to Rick Newton of the Alabama International Trade Center.

On February 18 attended a breakfast meeting of the Global Economic Action Institute to hear Dr. Michael Mussa of the Council of Economic Advisors speak on the United States and the world economy.

On February 19 discussed the impact of U.S. tax reform on the U.S. trade balance and industry with Hideo Takahashi of the Brookings Institute.

On February 22 provided data on Japan's government research and development spending to Dave Dacy of the Congressional Budget Office.

On February 26 discussed Japan's pharmaceutical industry with Larry Olson of Coopers & Lybrand.

On February 26 provided data on Japan's stock market to Kurt Wusterberth of Whale Securities.

On February 29 provided data on Japan's research and development to Philip Webber of the Congressional Budget Office.

On March 1 discussed U.S.-Japan relations and economic interdependence with Hideo Takahashi, Rikizo Matsukawa and Toshiki Tomita, visiting scholars at the Brookings Institute.

On March 2 discussed Japan's telecommunications deregulation with Michelle Lore, a graduate student at Johns Hopkins University, SAIS.

On March 4 discussed Japan's tax structure with Adam Saminsky of the Washington Analysis Group.

On March 8 discussed U.S.-Japan relations and high technology research with Mr. Aikawa of Sony Corp.

On March 15 provided Japanese trade statistics to John Sarrich of the Brookings Institute.

On March 23 discussed Japanese financial markets with  $Tom\ Gallagher\ of\ Shearson$ , Lehman, Hutton Inc.

On March 23 attended a Japan Commerce Association luncheon at which Dr. Thomas Mann spoke on the U.S. presidential election and its impact on Japan.

On March 24 provided data on Japan's fiscal 1987 supplementary budget to Dana Hurley of T. Rowe Price, Inc.

On March 25 provided data on Japan's census of manufactures to Dan Lindley of the Brookings Institute.

On March 25 provided data on Japan's foreign direct investment to Craig Hutson of the First National Bank of Chicago.

On March 29 provided data on yen-dollar exchange rates to Mr. Hamada of the Center for Strategic and International Studies.

On March 31 discussed marketing of Japanese value-added network services in the United States with Mark Mason of the Massachusetts Institute of Technology.

On March 31 attended a panel discussion on Japan in transition sponsored by the Japan-America Society of Washington.

On March 31 discussed the operations of IBM Japan Ltd. with Larry Olson of Coopers & Lybrand.

# Eileen M. Doherty

On January 7 discussed arrangements regarding a meeting among Japanese Diet members and Japan Economic Institute staff members with Mr. Kurita of the Embassy of Japan.

On January 11 discussed congressional developments regarding trade matters with Brenda Monroe of Price Waterhouse.

On January 15 attended a reception at the Embassy of Japan to welcome the new Economic Minister, Mr. Nagao Hyodo.

On January 27 attended a press conference sponsored by the Council on Competitiveness regarding the attitudes of presidential candidates on competitiveness issues.

On January 29 discussed trade legislation with Linda Thomas of MIPRO.

On February 1 attended a luncheon sponsored by OEF International at which Rep. Dante Fascell discussed U.S. foreign aid.

On February 2 attended a House Armed Services subcommittee hearing on Allied burdensharing.

On February 2 attended a House Foreign Affairs subcommittee hearing on Allied burdensharing.

On February 4 attended a House Armed Services subcommittee hearing on the U.S. proposal to sell the Aegis anti-weapons system to Japan.

On February 4 attended a National Press Club luncheon at which Dr. Richard Lescher discussed the business community's agenda regarding congressional legislation.

On February 9 attended a Ways and Means international trade subcommittee hearing on the U.S.-Canada Free Trade Agreement.

On February 25 attended a CATO Institute seminar on international monetary matters.

On February 26 attended a CATO Institute seminar on international monetary matters.

On March 7 discussed the U.S. business community's attitudes toward Japan with Susan Rochford of the U.S.-Japan Business Council.

On March 9 attended a China Forum meeting sponsored by the Johns Hopkins School of Advanced International Studies at which Professor Lucian Pye discussed the cultural factors that affect U.S.-China relations.

On March 10 discussed U.S.-Japan economic relations with Shelane Reatz, a high school student.

On March 12 attended a conference at the University of Richmond regarding Japan's role in the Third World.

On March 15 attended a U.S. Chamber of Commerce International Forum breakfast to hear a panel discussion on the influence of trade issues on the presidential campaigns.

On March 16 attended a World Trade Forum breakfast at which Rep. Sam Gibbons discussed prospects for U.S. trade legislation.

On March 23 discussed Japan's relations with ASEAN with Michael Abe, a student from Boston University.

On March 26-28 attended the Association of Asian Studies annual meeting in San Francisco, California.

# Douglas Ostrom

On January 14 provided John Tucker of the Department of Commerce with information on Japan's bearing industry.

On January 14 attended a Cato Institute seminar in Washington on the prospects for GATT.

On January 20 provided Susan Rochford of the U.S. Japan Business Council information on the yen-dollar relationship.

On January 20 discussed Japanese export price pass-throughs with Amy Comeman of QMS in Mobile, AL.

On January 21 and 29 discussed Japan's role in the IMF and Japan's foreign exchange reserves with Kent Calder of Princeton University.

On January 25 discussed Japanese inflation as measured by the consumer price index and GNP deflator with Gordon Veatch, a consulting engineer in Kansas City.

On January 27 discussed Japanese banking with Charlene Semer of the Colgate-Darden School of Business at the University of Virginia.

On January 27 discussed Japanese insurance companies with Mike Smitka of Washington and Lee University's Department of Economics.

On January 28, February 11, and February 26 discussed Japanese savings and debt levels with Stephanie Pomboy of the C.J. Roberts Company in New York City.

On January 29 discussed yen exchange rates with Patrick Santillo of the Office of Japan at the Department of Commerce.

On February 4 discussed Japanese banks in the United States with Mr. Kim of the Bank of Korea in New York.

On February 10 provided Japanese GNP data to Lee Price of the Joint Economic Committee.

On February 15 discussed Japan's balance of payments with Kent Calder of Princeton University.

On February 25-26 attended Cato Institute seminar on exchange rates at the Capital Hilton in Washington.

On February 29 attended a "GATT watch" luncheon sponsored by the Asia Foundation in Washington, D.C.

On March 2 met Toshiki Tomita, Hideo Takahashi, and Rikizo Matsukawa, Guest Scholars at the Brookings Institution.

On March 4 provided Melissa White of CSIS with Japanese GNP figures.

On March 8 provided John Tucker of the Commerce Department with information on Japan's bearing industry.

On March 9 discusseed Japan's distribution system with  $\operatorname{Jim}$  Williams of Boston University.

On March 17 discussed Japan's balance of payments, high-technology trade, and GNP with John McNeely of the Center for Stategic and International Studies.

On March 19 discussed Japanese bond markets with Kurt Wusterbarth, an independent consultant in Fairfax, Va.

On March 19 provided Lee Hansen of the Joint Economic Committee with Japanese GNP data.

On March 22 and March 31 discussed the Japanese insurance industry with Brian Janus of UNUM, a Maine insurance company.

On March 24-27 attended the Association of Asian Studies Convention in San Francisco, California.

# 4. SPEECHES AND PRESENTATIONS BY JEI OFFICIALS

On January 4 William J. Barnds spoke on "Trends in U.S. Domestic Politics and their Implications for America's Asian Policy" at a conference at the University of California (Berkeley).

On January 21 William J. Barnds spoke on "Competition and Cooperation in U.S.-Japan Relations" at the International Affairs Center of the University of South Florida in Tampa.

On February 20 Douglas Ostrom gave a paper on "Japanese Industrial Policy in the 1970s: An Econometric Evaluation" to the Southeast Regional Seminar on Japan at Georgetown University.

On March 1 William J. Barnds spoke on "Protectionism: The Hidden Costs" at the Executive Forum of the Japan-America Society of Georgia in Atlanta.

On March 3 William J. Barnds spoke on "U.S.-Japanese Relations in Perspective" at a conference on "Future Potential of Current Perspectives" of California-Japan agricultural trade sponsored jointly by JEI and the California Department of Food and Agriculture in Sacramento.

On March 3 Douglas Ostrom spoke on "U.S.-Japan Economic Relations: Growing Mutual Interdependence" as part of the Hawkins Symposium on International Affairs at Towson State University, Towson, MD.

On March 24 William J. Barnds spoke on "Japan's Evolving International Economic Position" at American University.

# 5. PRESS AND MEDIA RELATIONS

#### William J. Barnds

On January 11 discussed U.S.-Japan economic issues on the eve of Prime minister Takeshita's visit with Richard Lawrence of the <u>Journal of Commerce</u>.

On January 14 discussed Japan's foreign aid program with Ms. Emily MacFarquehar, Foreign Editor of  $\underline{\text{U.S. News}}$  and  $\underline{\text{World Report.}}$ 

On January 21 was interviewed by TV station WUSF in Tampa, Florida on the outlook for U.S.-Japan economic relations in the aftermath of Prime Minister Takeshita's visit.

On Janury 25 discussed Japanese corporations' employment policies in the United States with Bruce Barrow of  $\underline{\text{Barron Information Service}}$ .

On January 29 provided information on Japanese agriculture and U.S.-Japan agricultural trade to Layne Palmer of Farm Journal.

On February 9 provided information on the number of employees of Japanese firms in the U.S. to Terry Kennan of Cable News Network.

On March 7 provided information on Japanese corporate civic and public relations activities in the United States to Mark Thompson of the <u>Far Eastern Economic Review</u>.

On March 11 provided information on U.S.-Japan trade and financial relations to Peter Tarr of the <u>Asian Wall Street Journal</u>.

On March 14 provided information on official American attitudes and policies toward Japan on trade issues to Nayan Chanda of the <u>Far Eastern Economic Review</u>.

On March 23 provided information on the number of Americans employed by Japanese manufacturing firms in the United States to Nancy Yoshihara of the Los Angeles Times.

## Susan MacKnight

On January 8 discussed exports from Japanese-owned manufacturing facilities in the United States with Lawrence Nelson of the New York Daily News.

On January 8 discussed the strategies and activities of Japanese construction companies in the United States with Rhonda Rundell of the  $\underline{\text{Wall}}$  Street Journal.

On January 12 discussed Japanese manufacturing investments in Tennessee with Richard Pomelson of the <u>Scripps-Howard News</u>.

On January 13 provided data on the Japanese economy to Bob Black of  $\underline{\text{U.S.}}$  News and World Report.

On January 29 discussed impact of continued restraints on Japan's U.S.-bound car exports with Chuck Freadhoff of <u>Investors Daily</u>.

#### Barbara Wanner

On February 4 met Yoshiaki Saegusa, Vice President for External Relations for Nissan Motor Corporation USA, regarding a subsequent interview for Japan Economic Survey.

On February 5 discussed ideas for <u>Japan Economic Survey</u> with Fumiko Mori, a freelance writer.

On February 16 discussed a contribution to the Opinion page of <u>Japan Economic Survey</u> (JES) with Pamela Young of Honeywell, Inc.

On February 18 interviewed Yoshiaki Saegusa, Vice President for External Relations at Nissan Motor Corp. U.S.A. for JES.

On February 23 interviewed Joseph A. Grimes, Jr., Vice President of Federal Affairs at Honeywell, Inc., for the Opinion section of JES.

On March 1 had lunch with David Silverberg of  $\underline{\text{Defense News}}$  as a general introduction and to discuss Toshiba sanctions.

On March 3 interviewed Paul Freedenberg, Under Secretary for Export Administration, for JES.

On March 8 discussed a contribution to the JES Opinion page with Michael W. Chinworth of the Massachusetts Institute of Technology.

## Jon Choy

On January 4 discussed the possibility of U.S.-Japan free trade zone with Mary Fugesson of CBC Network in Toronto, Canada.

On January 5 discussed Japan's biotechnology industry with Paul Budline of Adam Smith Money World, Public Broadcasting System, New York.

On January 7 discussed Japan's financial liberalization with Pamila Sparr of <u>Business International</u>.

On January 11 discussed recent Japanese economic data with Donald Kirk of  $\underline{\text{USA Today}}$ .

On January 11 discussed Japan's financial liberalization and Japanese bank activities with Bruce Stokes of the <u>National Journal</u>.

On January 13 provided information on Japan's telecommunications deregulation to Jeanne Lida of <u>Information WEEK</u>.

On January 15 discussed Prime Minister Noboru Takeshita's visit to the United States with Nayan Chanda of the <u>Far Eastern Economic Review</u>.

On January 18 discussed offshore production by Japanese electronics firms with Chris Meade of <u>Japan Hitech Review</u>.

On January 18 discussed dumping and Japanese export pricing with Steve Wadkins of <u>Inside U.S. Trade</u>.

On January 25 discussed Japanese banks' efforts to deal with debt crisis with Michael Sesit of the <u>Wall Street Journal</u>.

On January 25 discussed Japanese trade figures with Bruce Stokes of the <a href="National Journal">National Journal</a>.

On January 25 discussed Japan-Latin America relations with Mark O'Leary of Times of the Americas.

On January 27 discussed U.S.-Japan nuclear fuel pact with Marjorie Sun of <a href="Science">Science</a> magazine.

On February 2 discussed technological innovation in Japan and the United States with Victor Zannana of the Los Angeles Times.

On February 2 discussed U.S. oil and gas exports to Japan with David White of  $\underline{\text{Inside U.S. Trade}}$ .

On February 17 discussed U.S. foreign direct investment reporting legislation with Saul Levin of Cable News Network.

On March 1 discussed Japan's rural high technology development program with Richard Katz of <u>Diamond Weekly</u>.

On March 7 discussed U.S.-Japan macroeconomic coordination with Peter Kilborn of the New York Times.

On March 21 discussed the Japanese construction industry with Pamela Sparr of <u>Business International</u>.

On March 23 discussed the Japanese commercial paper market with Pam Earing of Corporate Finance Magazine.

On March 29 discussed sales of U.S tobacco products in Japan with Peter Schmeizer of the National Journal.

## Eileen M. Doherty

On January 20 discussed congressional attitudes toward Japan with Julie Rubenstein of T.V. Asahi.

On January 25 provided Mark O'Leary of <u>Times of the Americas</u> with information regarding Japan's relations with Latin America.

On March 3 assisted Emily MacFarquer of  $\underline{\text{U.S. News}}$  and World Report regarding Japan's foreign aid program.

# Douglas Ostrom

On January 15 provided information on the yen-dollar relationship to Samantha Sparks of Interpress.

On January 22 provided information on Japanese income distribution to Lawrence McIntyre of  $\underbrace{Readers\ Digest}$ .

On January 26 discussed recent economic developments in Japan with Eric Nash of  $\underline{\text{Corporate Finance}}$  magazine.

On January 26-27 discussed the transformation of the Japanese economy with Jon Peterson of the <u>Los Angeles Times</u>.

On February 18 discussed Japanese banks in the United States with Michael Cacace of American Banker.

On Febuary 19 provided Japanese GNP data to Bruce Stokes of the <u>National</u> <u>Journal</u>.

On March 1 discussed exchange rates with Miles Moore of  $\underline{\text{Rubber and Plastics}}$   $\underline{\text{News.}}$ 

On March 1 provided Japanese GNP data to Reed Abelson of Fortune.

On March 9 discussed the Firestone/Bridgestone agreement with Larry Pantages of the Akron Beacon-Journal.

On March 14 discussed the Japanese economy and Japanese investments in the United States with Beth Hughes of the <u>San Franscisco Examiner</u>.

On March 15 discussed Japanese banks in the United States, particularly in Florida, with Alecia Swasy of the <a href="St. Petersburg Times">St. Petersburg Times</a>.

On March 15 discussed Japanese banks in the United States with Scott Miller of Newsweek.

On March 17 discussed Japanese investment in the United States with Nayan Chanda of the <u>Far Eastern Economic Review</u>.

On March 17 discussed Japanese banks in the United States with Jim Kraus of the  $\underline{\text{American Banker.}}$ 

# 6. SPECIAL FUNCTIONS

On January 13 JEI held a breakfast reception for members of the Japanese Diet in the JEI Library. William J. Barnds spoke about overall U.S.-Japan relations. Participants included Reps. Keijiro Murata, Seishiro Eto, Tadamori Oshima and Akira Amari of the House of Representatives; Councilors Masao Horie and Yutaka Inoue of the House of Councilors; Keijiro Suguwara, staff member of the Liberal Democratic Party; and JEI staff.

On January 21 JEI co-hosted a conference on "U.S.-Japan Economic Relations in a Turbulent World" with the Japan-America Society of Central Florida, Inc., in Tampa. William J. Barnds of JEI discussed current trends in U.S.-Japan relations; Dr. Edward J. Lincoln of the Brookings Institute and Dr. Richard Pettway of the University of Missouri addressed economic trends and their effect in the near and long-term future. The conference was attended by 30 people, representing American and Japanese businesses, banks and financial organizations, universities, local government, and the press.

On February 18 JEI held a luncheon colloquium in the JEI library. Mr. Yoshiaki Saegusa of Nissan Motor Corp. USA spoke on "Coping with the Rising Yen: A Japanese Corporation's Experience," and a question and answer session followed his speech. The meeting was attended by 20 people representing the Sony Corporation of America; the Washington Post; the Korea Economic Institute; the Federal Reserve Board; the U.S. Department of State; the Mainichi Shimbun; the Japan Automobile Manufacturers Association; the National Association of Manufacturers; the Hitachi Foundation; the Manufactured Imports Promotion Organization (MIPRO); the Embassy of Japan and JEI.

On February 23 JEI, in cooperation with the Japan-America Society of the State of Washington, sponsored a dinner meeting at which Ellen Frost, Director of Government Programs and U.S.-Japan Relations for Westinghouse Electric Corp., spoke on "U.S.-Japan Relations: Collision or Coalition?" The 40 attendees represented the Seattle media and press, the Japan America Society, the Washington State government, the United States government, the University of Washington, the Washington Council on International Trade, the Port of Seattle, Pacific Northwest Bell, American and Japanese corporations, and American and Japanese banks and financial institutions.

On March 3 JEI co-sponsored a California/Japan Agricultural Trade Conference with the California Department of Food and Agriculture in Sacramento, California. The conference topic was "Future Potential/Current Perspectives". Speakers included the Honorable Nobuo Matsunaga, Ambassador of Japan to the United States; the Honorable George Deukmejian, Governor of California; Robert Fox and Jack Parnell, Dept. of Food and Agriculture; Fred Andrew, World Trade Commission; Henry Schacht, Public Affairs and Communications; George Urda, California Agricultural Export Program; Hal Shenson, Shenson International; Hiroshi Usui, ZENCHU-Central Union of Japan; Richard King, Richard King, International; Walt Payne, Blue Diamond Growers, and William J. Barnds of JEI. Approximately 250 people attended the conference.

On March 4 JEI held another luncheon colloquium. Warren Donnelly of the Congressional Research Service of the Library of Congress addressed a group of 19 people on the subject of American reactions to Japan's nuclear energy policy. Attendees represented the U.S. Department of Energy; the U.S. Nuclear Regulatory Commission; Technology International; the National Academy of Sciences; Search Associates; Mitsubishi International Corp.; Bechtel; Japan-United States Friendship Commission; Chubu Electric Power Co., Inc.; Arthur Anderson and Co.; the Embassy of Japan and JEI.

On March 16, JEI, the Japan Society of Northern California and the World Affairs Council of Northern California sponsored a conference in San Francisco entitled "Can America Compete with Japan?" The keynote speaker was Dr. Paul W. McCracken of the University of Michigan, who spoke on "Is America Becoming More Competitive?" Also participating in a panel on "International Coordination of Macroeconomic Policy: Will It Help?" were Dr. Michael M. Hutchison of the University of California at Santa Cruz, Dr. Thomas F. Cargill of the University of Nevada-Reno, and John J. Whalen of the Bechtel Group. Warren D. Chinn of Booz, Allen & Hamilton addressed the topic of "American Direct Investment in Japan: Is It Worth It?," and Clyde V. Prestowitz, Jr., of the Carnegie Endowment for International Peace, provided comments. The 70 persons attending represented many Japanese corporations, including Mitsubishi Electronics America, NEC Electronics, Fujitsu America and Sumitomo Corp. of America. American corporate representatives included Williams Industrial Properties, Hewlett-Packard and General Electric. The Japan External Trade Organization was represented, as was the Consulate General of Japan and the Asia Foundation. Also attending were representatives of the U.S. Dept. of Commerce, the Port of Oakland and the Port of Redwood City. Financial and banking organizations were represented, as were the local media.

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#### 1. REPORTS

## JEI Report A

From April 1, 1988 to June 30, 1988, JEI prepared 12 issues of JEI Report A. (Nos. 13A-24A)

- 13A U.S.-Japan Civil Aviation Negotiations: Over A Decade Of Struggle
- 14A Japan's Imports Of Manufactured Goods
- 15A The Trade Bill: A Move Toward Moderation
- 16A The Changing Pattern Of Japanese Trade: An Overview
- 17A U.S. Export Control Policy: An Interview With Under Secretary Of Commerce For Export Administration Paul Freedenberg
- 18A Japan's Fiscal Policy
- 19A Sharing The Defense Burden With Japan: How Much Is Enough?
- 20A Japan's Role in Multilateral Aid Organizations
- 21A The Debate Over Japanese Investment in The United States
- 22A Japanese Debt Markets: An Overview
- 23A The Changing Nature of Japanese Manufacturing
- The Defense Industrial Base Initiative: Opening the Door to Technological Protectionism?

#### JEI Report B

During the period JEI issued 12 reports in the series entitled JEI Report B. This series analyzes the latest developments affecting U.S.-Japan relations. (Nos. 13B-24B)

- 13B GATT Rules On U.S.-Japan Semiconductor Accord
  Trade Bill Negotiations Near The Wire
  Takeshita Calls For Expanded Defense Effort
  FY 1988 Tax Reform Proposed In Japan
  Japanese Firms Increase Capital Spending
  Congressional Trade Concerns Spill Over Into Foreign Policy
  Construction Negotiations Lay Foundation For Access
  Notes: U.S. Customs Rules On Truck Imports; Beef And Citrus Talks
- Trade Bill Conferees All But Finished
  Japan Expresses Dismay At HR 3; Administration Ponders Veto
  Toshiba Sanctions Spark Negative Response From Japan
  Japanese Consumers, Firms Confident
  Construction Accord Critiqued
  Bilateral Beef And Citrus Arrangement Expires
  Notes: Science And Technology Agreement
- U.S. Makers Of Small Pickups Say Japanese Rivals Dumping
  Tokyo Continues Crackdown On Cocom Violators
  Tokyo Stocks Erase Black Tuesday Decline
  Foreign Workers Increasing In Japan
  Notes: Fiscal 1988 Budget; Japanese Whaling; Beef And Citrus

- 16B Trade Bill Veto Likely
  Unruly Dollar Disrupts G-7 Meeting
  Japan Pushes For Debt Crisis Initiative
  Japanese Industry Turns Attention To The Philippines
  Shorter Workweek In Japan
  Agreement Reached On Defense Patent Protection
  Japan's Trade Surplus Continues To Shrink
- 17B House And Senate Approve Trade Bill; Veto Likely
  Toshiba Sanctions Retained In Conference Agreement
  Tokyo Concerned Over Access To U.S. Financial Markets
  Foreign Investment Concerns Capitol Hill
  Japan's International Financial Power
  Japan's Money Supply Still Surging
  Research And Development Stunted In Japan
  Trying To Find Middle Ground On Beef And Citrus
  Notes: Chinese Premier To Visit Japan
- The Expansion Goes On
  Japanese Firms Move To Diversify
  Japanese Investment Income Tops World
  Takeshita's European Trip: Setting The Stage For A Western "Triad"
  House Subcommittee Approves Bill To Limit Log Exports
  Notes: Trade Bill; Host Nation Support; Beef And Citrus;
  Car Exports
- Japan's Payments Surplus Inches Down
  Takeshita Elaborates Foreign Policy Goals
  Japanese Officials Visit China
  Japan Pushes For More Influence In Asian Development Bank
  Bilateral Talks On Defense
  Notes: Trade Bill; Gatt Semiconductor Ruling; Citrus Quotas
- Takeshita Faces Thorny Domestic, International Policy Issues
  Japan-EC Disputes Defused
  Japanese Workers Win Bigger Paychecks
  Soviets Seek Thaw In Relations With Japan
  Aid, Economic Growth Stressed At Asian-Pacific Conference
- Japanese Continue To Buy U.S. Bonds
  Maruyu Funds On The Move
  Small Businesses Reel Under Force Of High Yen
  U.S Proposes Four-Point Plan To Boost Japan's Defense Capabilities
  Reagan Vetoes Trade Bill . . .
  . . . But House Easily Overrides Veto
  Notes: New TSE Members Inducted; Salmon Ban Upheld
- Japan Top Creditor Again
  Japan Gets A New Economic Plan
  Japan, U.S. Reach Agreement On Joint Development of FSX Fighter
  Takeshita Addresses Special U.N. Session On Disarmament
  Foreign Minister To Visit Israel
  Notes: South Africa; Insider Trading; International VANs; Nuclear
  Pact; Construction Pact; Beef And Citrus
  Statistical Supplement

- MITI White Paper Stresses Stability, Policy Coordination
  Japan's Services Deficit Rises
  Science And Technology Agreement May Be Finalized At Toronto Summit
  Superconductivity Projects Launched
  Senate Fails to Override Trade Bill Veto
  Notes: Kansai Bidders; Primary Dealer Purchases; Agricultural
  Export Embargoes; Multilateral Investment Guarantee Agency;
  Japan's FY 1987 Foreign Direct Investment
- Japan's Economy In High Gear
  Stimulative Tax Reform Package Revealed
  Japan Tops Ranks Of Borrowers, Too
  Tokyo Shines At Toronto Summit
  Japan Proposes Debt And Development Initiatives At Summit
  Congress Will Try For Second Trade Bill
  Legislators Move To Block Sale Of Aegis System To Japan
  Japan To Free Imports Of Beef And Citrus
  Notes: Construction

## Japan-U.S. Business Report

During the period JEI published three issues of Japan-U.S. Business Report, which analyzes commercial developments in Japanese and American markets. This is written in Washington from Japanese-language and English-language sources (e.g., trade journals, newspapers and the like). (Nos. 223-225)

#### Japan Economic Survey

During the period JEI published three issues of Japan Economic Survey. This monthly publication highlights developments affecting U.S.-Japan economic relations and is circulated on a complimentary basis to approximately 3,500 policy-interested Americans. These include senators, congressmen, executive branch officials, business executives, journalists and academics. The Japan Economic Survey includes a "commentary" section featuring the opinions of guest contributors on economic issues of interest. (Volume XII, Nos. 4-6)

No. 4 Semiconductor Trade
Japan's FY 1988 Budget
JEI Reports
Tax Reform
DAT Recorder Import Ban
Month in Review
U.S. Trade Figures
Securities Regulation
Issue Briefs
Currency Market Developments
Yen Watch
Opinion: Henry R. Nau and Michael W. Chinworth
Profile: The Coordinating Committee on Multilateral Export Controls
Commentary: Paul Freedenberg

No. 5 Foreign Investment Policy
Japan Punishes Cocom Violators
R&D in Japan
JEI Reports
Japan's Defense Patents
Japan's Access to U.S. Financial Markets
Month in Review
Dollar Gyrations
Issue Briefs
Yen Watch
Opinion: Patricia Schroeder

Profile: Defense Burden-Sharing: How the Allies Compare

Commentary: James E. Auer

No. 6 Trade Bill Finale
Japanese Investment Income
Defense Talks
JEI Reports
Japanese Firms Diversify
Japan's Access to U.S.
Month in Review
Takeshita's Domestic and Global Initiatives
Issue Briefs
Yen Watch
Opinion: Clyde V. Prestowitz, Jr.
Profile: Japan's Economic Relations with the Association of
Southeast Asian Nations
Commentary: Robert A. Scalapino

# 2. Publications

During this quarter JEI was engaged in preparation of a publication, which is a collection of articles on new directions of the Japanese economy. This is entitled <u>Japan: Exploring New Paths</u>, and will be published in July.

#### Presentations

# William J. Barnds

On April 5 discussed U.S.-Japan relations and likely issues to arise in the future with Professor John C. Campbell of the Center for Japanese Studies at the University of Michigan.

On April 5 discussed areas of possible cooperation between JEI and various Japan-America Societies with Ms. Elizabeth Andoh, Executive Director of the Associated Japan-America Societies of the United States.

On April 5 discussed a project on "The Internationalization of Japan" with Professor P.A. Sawada of Tsukuba University and Professor Margarete Samad of Yuchiyo International University.

On April 5 discussed the outlook for the Omnibus Trade Bill with Joannna Shelton, Professional Staff Member of the Trade Subcommittee of the House Ways and Means Committee.

On April 6 discussed trends in U.S.-Japan relations and program activities of the U.S.-Japan Foundation with Dr. Ronald Aqua, Program Director of the latter organization.

On April 6 discussed trends in the number of cases being brought to the International Trade Commission on charges of dumping, countervailing duty and unfair trade practices with Erland Heginbotham, Director of the Office of Industries of the ITC.

On April 8 discussed trends in U.S.-Japan relations with Professor Robert Scalapino, Director of the East Asian Center at the University of California, Berkeley.

On April 12 discussed the prospects for inclusion of the Bryant Amendment in the Omnibus Trade Bill with Joanna Shelton, Professional Staff Member of the Trade Subcommittee of the House Ways and Means Committee.

On April 12 discussed organizing a seminar on "The Management of U.S.-Japan Relations" jointly with the Japan-America Society of St. Louis with Ms. Peggy Adeboi, Executive Director of that organization.

On April 15 discussed possible Japanese speakers for the International Opening Day of the Seattle Convention Center with Robert Capp, President of the Washington Council on International Trade.

On April 18 discussed trends in U.S. policy toward East Asia with Professor Robert Scalapino, Director of the Center for East Asian Studies at the University of California, Berkeley.

On April 20 discussed the outlook for Congressional passage of the Omnibus Trade Bill with Joanna Shelton, Professional Staff Member of the Trade Subcommittee of the House Ways and Means Committee.

On April 25 discussed U.S.-Japan agricultural issues with Donald Lerch of Lerch and Company.

On April 25 discussed emerging trends in Japanese defense policy with Paul Kreisberg, Senior Associate at the Carnegie Endowment for International Peace.

On April 26 discussed Soviet-Asian policy with Yevgeniy Afanasyev, Counsellor for Asian Affairs at the Soviet Embassy.

On April 28 discussed U.S.-Japan economic relations with Kenichi Ohmae and Mark Goldberg of McKinsey and Company.

On April 28 discussed capital flows and currency exchange rate changes with Professor Isaiah Frank of the School of Advanced International Studies at Johns Hopkins University.

On April 28 discussed U.S. policy toward East Asia and the impact of trends in U.S.-Japan relations on the region with Jusuf Wanandi, Executive Director of the Center for Strategic and International Studies in Jakarta, Indonesia.

On May 2 discussed U.S.-Japan economic and security issues with Richard Bush, Staff Consultant to the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On May 3 discussed the formation of new Japan-America societies in the U.S. and ways JEI could help them with their program activities with Ms. Elizabeth Andoh, Executive Director of the Associated Japan-America Societies of the United States.

On May 5 discussed the relative importance of lower import costs versus corporate cost cutting measures in enabling Japanese companies to adjust to the high yen with Dr. Edward Lincoln, Research Associate at The Brookings Institution.

On May 5 discussed possible ways JEI could support the program activities of the newly-formed Japan Virginia Society with Ms. Tara Harris, Executive Director of the latter organization.

On May 9 attended a luncheon at the Institute for International Economics at which Yoichi Funabashi spoke on his new book Managing the Dollar: From the Plaza to the Louvre.

On May 9 discussed JEI co-sponsoring a conference with the Japan-America Society of Georgia on "Japan's Evolving International Role and Its Implications for the United States" with Ms. Sara Englade, Executive Director of the latter organization.

On May 9 discussed international trade issues with C. Michael Aho, Director of Economic Studies at the Council on Foreign Relations.

On May 10 discussed U.S.-East Asian relations and the Congressional outlook on trade legislation with Richard Bush, Staff Consultant of the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On May 17 attended a luncheon at the Asia Society at which Minister Taizo Watanabe spoke on "U.S.-Japanese Cooperation: Short Term Obstacles Ahead and their Potential Global Impact."

On May 18 discussed U.S.-Japan scientific cooperation with Dr. Martha Caldwell Harris of the National Research Council.

On May 20 discussed U.S.-Japan relations with Lindley Sloan, Executive Director of the Japan-U.S. Friendship Commission.

On May 23 discussed the outlook for trade legislation and U.S.-Japan economic relations with Ms. Susan Schwab, Legislative Assistant to Senator John Danforth.

On May 24 discussed U.S. trade laws with Noel Hemmendinger of Wilkie, Farr and Gallagher.

On May 24 attended a meeting sponsored by the Center for Strategic and International Studies at which MITI Vice Minister Kuroda spoke on "U.S.-Japan Relations and the World Economy."

On May 25 discussed U.S.-Asian affairs with Dr. Marshall Bouton, Vice President of The Asia Society.

On May 25 discussed possible ways that U.S.-Japan political and security relations could affect the economic relationship between the two countries with Lawrence Brainard and Kenneth Leung, Vice Presidents of Bankers Trust Company.

On May 25 discussed U.S. foreign policy toward Asia with Professor Thomas Thornton of the School of Advanced International Studies of Johns Hopkins University.

On May 26 discussed U.S.-Soviet-Asian relations with Selig Harrison, Senior Associate of the Carnegie Endowment for International Peace.

On June 1 attended a Japan-America Society luncheon at which Professor U. Sakakibara of Doshisha University spoke on "U.S.-Japan Economic Relations: Myths and Realities."

On June 1 discussed evolving attitudes toward Japan on the part of Congressmen and Congressional staff with Stanley Roth, Staff Director of the Subcommittee on Asian and Pacific Affairs of the House Foreign Affairs Committee.

On June 2 discussed U.S. foreign economic policy with Professor Thomas Cargill of the University of Nevada.

On June 3 discussed plans for a seminar on "The Future Dimensions of U.S.-Japan Economic Relations" to be co-sponsored by JEI and the Japan Society of Boston with Ms. Charlotte Beattie, Executive Director of the latter organization.

On June 6 discussed the Japanese and American financial systems with Dr. Ryoichi Mikitoni, Professor of Economics at Kobe University.

On June 6 discussed Japanese investment in the United States with Ira Wolf, Legislative Assistant to Senator John Rockefeller.

On June 9 discussed evolving Japanese views on international affairs and security issues with Lindley Sloan, Executive Director of the Japan-U.S. Friendship Commission.

On June 14 discussed the evolving effect of exchange rate changes on trade flows with Dr. Edward Lincoln, Research Associate at the Brookings Institute.

On June 15 discussed international financial issues with Professor Thomas Cargill of the University of Nevada.

On June 21 discussed U.S.-East Asian economic relations with Ms. Susan Heinz, Director of Corporate Affairs at The Asia Society.

On June 22 discussed the outlook for trade legislation with Dr. I.M. Destler of the Institute for International Economics.

On June 23 discussed U.S.-Japan agricultural issues with Donald Lerch of Lerch and Company.

On June 23 discussed U.S.-Japan defense technology issues with Professor Lynn Heer of the University of Florida.

On June 24 discussed Japanese investment in New England with Ms. Patricia Givens, Director of the Office of International Trade and Investment for the Commonwealth of Massachusetts.

On June 24 discussed U.S. and Japanese corporations' business strategies with Dr. Roger Swanson, Executive Director of the Advisory Council on Japan-U.S. Economic Relations.

On June 27 discussed the outlook for U.S.-Japan relations with Mr. S.N. Roditi, Director of Rothschild Investment Management Ltd. of London.

On June 27 discussed issues in U.S.-East Asian relations with James Kelly, Special Assistant to the President and Senior Director of the NSC staff for Asian Affairs.

On June 27 discussed possible cooperation between JEI and local Japan-America societies with Ms. Elizabeth Andoh, Executive Director of the Association of Japan-America Societies of the U.S.

On June 29 attended a conference on <u>East Asia: Challenges for U.S.</u>

<u>Economic and Security Interests in the 1990s</u> sponsored by the Congressional Research Service, the House Ways and Means Committee, and the Woodrow Wilson International Center for Scholars.

#### Susan MacKnight

On April 6 discussed U.S.-Japan competition in supercomputers with Drew Larson of the Office of Technology Assessment.

On April 11 discussed Japanese investment in Latin America with Jung-Taik Hyun and Katherine Whitmore of the World Bank.

On April 19 discussed U.S.-Japan competition in various industries with Hong Tan of Rand Corp.

#### Jon Choy

On April 1 discussed foreign direct investment in Japan with James Powell, Harvard University.

On April 1 provided information on Japanese tax reform and supplementary budget to Diane Manifold, International Trade Commission.

On April 4 provided details on U.S.-Japan semiconductor agreement to Martin Weinstein, Center for Strategic and International Studies.

On April 12 discussed implications of Japanese tax reform on domestic and global economy with Warren Hick, Stanford Research Institute.

On April 13 discussed Japanese investment in the United States with Jeff Wallop, Furman Realty Inc.

On April 14 attended lecture by Gerald Curtis on Japanese politics, hosted by Johns Hopkins University, SAIS.

On April 15 discussed operations of foreign affiliates in Japan with Lawrence Olson, Coopers & Lybrand.

On April 18 provided data on foreign operations in Japan to Jose Lopez, Coopers & Lybrand.

On April 18 provided data on Japanese tariffs to Yuri Suzuki, student at George Washington Law School.

On April 20 provided data on Japan's gross national product and foreign direct investment restrictions to a librarian with the New York Public Library.

On April 20 provided data on foreign direct investment in Japan to David Beer, researcher for Paula Stern, Carnegie Institute.

On April 20 attended speech by John Burgess, <u>Washington Post</u>, on foreign direct investment in Japan hosted by the Japan Commerce Association.

On April 21 provided data on Japan's defense spending to Liz Pellatto, student at George Washington University.

On April 21 provided data on U.S.-Japan trade to a staffer from Sen. Jeff Bingaman's office.

On April 28 attended a seminar on foreign legal practices in Japan hosted by the Japan-America Society of Washington.

On April 28 discussed Japanese equity markets with Yuriko Magori and Elizabeth Walker of Alex Brown & Co.

On May 3 provided data on Japan's financial markets to Joan Croixe of Prudential Bache.

On May 9 provided data on energy imports to Steve Tull, Alliance to Save Energy.

On May 12 provided data on U.S.-Japan agricultural disputes to Sakie Fukushima, Baine & Co.

On May 12 provided data on Japan's liquor taxes to Vlassia Vassikeri, EC Mission.

On May 16 provided data on U.S.-Japan agricultural talks to Ms. Kobayashi, Kline Partnership.

On May 17 provided information on Japanese equity markets to Dexter Congbalay, Ambassador Absile's office.

On May 17 provided data on cost of capital to Ginger Tully, The LEK Partnership.

On May 24 discussed cost of capital data with Brenda Brockman, Office of Technology Assessment.

On May 26 discussed changing Japanese trade pattern with David Biancardi, Modine Mfg. Co.

On May 26 discussed Japanese equity markets with Bill MacReynolds, U.S. Chamber of Commerce.

On May 26 discussed Japan's sea transport industry with Ms. Jerry Powell, Asian Pacific American Chamber of Commerce.

On June 3 discussed U.S. regulations banning Japanese construction companies with Michael Fine, Hitachi Corp.

On June 9 provided statistics on Japanese trade to Lawrence Olson, Coopers & Lybrand.

On June 13 discussed Japanese productivity with K.P. Lau, graduate student at Georgetown University.

On June 14 had lunch with Mr. Bill Mazoka, Washington Forum, to discuss overall U.S.-Japan relations.

On June 15 provided data on Japanese foreign direct investment to Marlene Schweiber, Coopers & Lybrand.

On June 15 discussed data on Japanese trade with Yuriko Magori, Alex Brown & Co.

On June 27 provided data on Japanese trade to Peter Petri, Brandeis University.

On June 28 discussed "intelligent buildings" in Japan with Marlene Schweiber, Coopers & Lybrand.

On June 30 attended a roundtable discussion of U.S.-Japan relations, hosted by the Atlantic Council.

#### Eileen M. Doherty

On April 5 met with Mark Cohen of the Asia Resource Center to discuss political developments in Southeast Asia.

On April 6 met Shinji Asanuma of the World Bank to discuss Japan's role in multilateral lending institutions.

On April 14 met with Kazuyuki Hamada of the Center for Strategic and International Studies to discuss ways that Japan's foreign aid program relates to the issue of strategic burdensharing.

On April 18 met with Clark Anderson of Multinational Strategies, Inc. to discuss the status of trade legislation and the U.S. presidential elections.

On April 18 met with Barry Spergel, a consultant to the Bush for President campaign, to discuss Japan's foreign aid program.

On April 18 met with Patricia Hahn of the Embassy of Japan to discuss the effect of congressional actions on U.S.-Japan relations.

On April 19 attended an International Forum breakfast sponsored by the U.S. Chamber of Commerce, at which congressional staff members Jeff Lang, Rufus Yerxa, Josh Bolten and Thelma Askey discussed prospects for trade legislation.

On April 19 attended a House Armed Services subcommittee hearing on the burdensharing issue.

On April 19 attended a Wilson Center seminar, at which former Japanese Foreign Minister Saburo Okita discussed Japan-U.S. frictions in an international context.

On April 20 attended a Japan-America society breakfast, at which Ira Wolf of Sen. Rockefeller's staff discussed foreign investment in the United States.

On April 20 attended a Japan Commerce Association luncheon, at which John Burgess of the <u>Washington Post</u> discussed foreign investment in the United States.

On April 28 met with author Fumiko Mori to discuss U.S. attitudes toward Japan.

On April 28 co-hosted with Michiko Higuchi of the U.S.-Japan Dialogue a reception for Mr. Aikawa of Sony Corp. of America, who was departing for Tokyo.

On May 3 met with Brad Larschan of Milbank, Tweed, Hadley and McCoy to discuss foreign investment in the United States.

On May 12 attended a Japan-Virginia Society meeting to discuss the establishment of "Saturday Schools" for Japanese children in Virginia.

On May 16 met with Paul Ryan of the Embassy of Japan to discuss the status of trade legislation.

On May 17 attended an International Forum breakfast sponsored by the U.S. Chamber of Commerce, at which Dr. Robert Lawrence of the Brookings Institution and Dr. Susan Tolchin of George Washington University discussed foreign investment in the United States.

On May 19 attended an American Enterprise Institute conference on development and democracy in Asia.

On May 19 attended the annual meeting of Women in International Trade, at which former International Trade Commission chairwoman Paula Stern discussed foreign investment in the United States.

On June 7 met with Professor Tomasz Mroczkowski of the American University to introduce him to the functions of the Japan Economic Institute.

On June 9 participated in meeting between JEI staff members and diplomats from the Economic Section of the Embassy of Japan, including Minister Nobutoshi Akao, Yoshiji Nogami, Shinichi Nishimiya, Yasumasa Nagamine, Kenichi Kimiya and Keidanren Representative Masami Tashiro.

On June 14 attended an International Forum breakfast sponsored by the U.S. Chamber of Commerce, at which World Bank President Barber Conable discussed the relationship of LDC development problems to this country's economic health.

On June 15 met with Masami Tashiro of Keidanren to discuss U.S.-Japan business relations.

On June 15 attended a CATO Institute seminar on the effect of World Bank policy-based lending on Third World economies.

On June 16 joined JEI senior economist Jon Choy in meeting Robert Snow of the State Department to discuss the general state of U.S.-Japan relations.

On June 17 met with Jennifer Schauffler of the Industrial Bank of Japan to discuss the general state of U.S.-Japan relations.

On June 24 attended a Senate Commerce subcommittee hearing on Japan's patent policies.

On June 24 met with Richard Raiford, a student at the Johns Hopkins School of Advanced International Studies, to discuss Japan's response to the Latin American debt crisis.

On June 27 joined JEI president William Barnds in meeting S.N. Roditi of J. Rothschild Investment Management Ltd. to discuss the outlook for U.S.-Japan relations.

On June 27 attended a meeting of Trade Information Professionals to discuss the outlook for trade legislation.

On June 29 met with Susan Rochford of the U.S.-Japan Business Council to discuss the perspective of the American business community on the U.S.-Japan relationship.

#### Barbara Wanner

On April 4 spoke with Shinichi Nishimiya, First Secretary at the Embassy of Japan, regarding the Japanese government's reaction to proposed amendments to the omnibus trade bill that would impose sanctions on Toshiba Corp. for its violation of Cocom rules.

On April 14 attended seminar sponsored by the Johns Hopkins School for Advanced International Studies on developments in U.S.-Japan relations.

On April 18 spoke with Shari Libicki of the State Department regarding the U.S.-Japan defense patent agreement.

On April 19 attended hearing of House Armed Services special panel on defense burdensharing.

On April 20 met with Gregg Rubinstein of Grumman International Corp. regarding developments in U.S.-Japan defense relations.

On April 20 met with Cecil Uyehara of Uyehara International Associates to discuss U.S.-Japan Science and Technology Agreement.

On April 22 met with Ryozo Kato, Counselor for Political Affairs at the Embassy of Japan, to discuss the constitutional constraints on Japan's defense role.

On April 25 spoke with Paul Kreisberg of trhe Carnegie Endowment for International Peace regarding Japan's defense capabilities.

On April 25 met with Ron Soriano of Mitsui, U.S.A. regarding Japanese corporate representation.

On April 26 spoke with Gregg Rubinstein of Grumman International Corp. regarding the FSX project.

On April 27 spoke with Tom O'Donnell of the office of Rep. Pat Schroeder regarding congressional activities focusing on defense burdensharing.

On May 5 met with Linda Silver of the Korea Economic Institute regarding congressional action on the omnibus trade bill.

On May 19 attended annual meeting of Women in International Trade.

On May 24 met with Joel Johnson, Executive Vice President of the American League for Exports and Security Assistance, regarding the defense industrial base initiative.

On May 25 met with Martha Caldwell Harris, Director of the Office of Japan Affairs for the National Academy of Sciences-National Research Council, regarding the defense industrial base initiative.

On May 26 met with Joseph Gavin of the U.S. Council for International Business regarding the defense industrial base initiative and congressional action on the omnibus trade bill.

On May 28 met with Gregg Rubinstein of Grumman International Corp. regarding the defense industrial base initiative.

On June 10 met with Susan Walsh of Pratt Whitney regarding the defense industrial base initiative.

On June 17 met with Mr. Masami Tashiro of the Embassy of Japan regarding the corporate contribution efforts of U.S. subsideries of Japanese companies.

On June 21 met with Jerry Johnson of the Embassy of Japan regarding Japanese coverage of the U.S. presidential elections.

On June 29 met with Tony Interlandi of the State Department regarding U.S. policy toward the Asian Pacific.

### Douglas Ostrom

On April 6 discussed Japan's net international asset position with Chris Roberts of Twain Associates of Boston.

On April 12 discussed Japan's outlook for fiscal 1988 with Jim Thornblade of the Bank of Boston.

On April 14 provided information to Ron Morse, Library of Congress, on Japanese investment in the United States.

On April 18 discussed public opinion surveys of consumer sentiment in Japan with Jim Marshall of the United States Information Agency.

On April 18 discussed Japanese international capital flows with Andy Goddard of Touche Ross.

On April 18 discussed Japanese personal savings rates with Jean Ulicny of Fidelity Investments, Boston.

On April 20 heard John Burgess of the <u>Washington Post</u> speak about Japanese investment in the United States at a luncheon hosted by the Japan Commerce Association of Washington.

On April 28 discussed Japan's fiscal stance with Mike Hutchinson of the Federal Reserve Bank, San Francisco.

On April 29 discussed yen-dollar exchange rates with Joe Goldman, General Electric, Chicago.

On May 2 discussed Japan's construction market with Kay Davis of Ackerman and Company, Atlanta.

On May 4 met with Hideaki Ouchi, Yasuhiko Ebina of the Institute of Economic Planning, Tokyo and Yasu Nakuda, Sohyo Washington office on a wide range of U.S. - Japan issues, including the proposal for a free trade agreement between the two countries.

On May 5 and 6 attended a conference sponsored by Sanwa Bank in New York City on international capital markets.

On May 10 provided Japanese GNP data to Barbara Chadik, Great Lakes Chemical of West Lafayette, Indiana.

On May 10 provided GNP and exchange rate data to Melissa Weisse of the Center for Strategic and International Studies.

On May 19 discussed Japanese savings with Ralph Constantino of Smilen Investment Research of New York City.

On May 20 and 27 discussed Japanese economic planning with Dana Hurley of T. Rowe Price, Baltimore.

On May 20 discussed the proposal for a U.S.-Japan free trade agreement with Diane Manifold of the International Trade Commission.

On May 26 provided information on Japanese manufactured imports and exports to Hunter Monroe of the Joint Economic Committee.

On May 31 discussed Japanese direct investment with Mr. Park of the World Bank.

On May 31 discussed Japanese current account balances with the Newly-Industrialized Countries with John McNeely of CSIS.

On May 31 discussed the strategies of Japanese banks in the United States with Diana Hastings of Greenwich Associates.

On June 2, 21, and 22 discussed the Japanese trade balance and GNP forecasts with Lee Price of the Joint Economic Committee.

On June 2 discussed Japanese direct investment with Kathy Matsui of the Japanese Export-Import Bank.

On June 3 provided Hunter Monroe of the Joint Economic Committee with data on Japanese investment income.

On June 7 provided Lee Price of the Joint Economic Committee with data on Japanese direct investment.

On June 10 attended a breakfast meeting at the National Lawyers Club where Michael Czinota, Deputy Assistant Secretary for Trade Information and Analysis, International Trade Administration, Department of Commerce, spoke on U.S. balance of payment trends.

On June 13 discussed the outlook for small and medium enterprises in Japan with Kim Skidmore of the International Trade Commission.

On June 16 discussed Japanese corporate profits by industry with Nell Gullet of the University of Tennessee.

On June 17 heard a noontime discussion at the Wilson Center on "What is Wrong with American Industry and What Can Japan Do To Help?" by Masahiro Sakamoto.

On June 28 discussed the international position of Japanese banks with Mike Verneer of Congressional Economic Leadership.

## Speeches and Presentations

On April 26 Jon Choy spoke to a visiting delegation from the People's Republic Of China's Ministry of Electronics on Japan's industrial development. Sponsored by Phoenix International, Inc.

On June 29 Jon Choy and Eileen Doherty spoke to a seminar of visiting graduate students from the University of Kuwait, under the auspices of American University, about Japan's relations with the Middle East.

On June 8 William J. Barnds spoke on "Prospects for Japanese investment in the United States" to the East Central Illinois Development Corporation in St. Louis.

#### Press and Media Relations

#### William J. Barnds

On May 6 provided information on U.S.-Japan security issues to Nayan Chanda of the <u>Far Eastern Economic Review</u>.

On June 21 provided information on Japan's proposal for Third World debt relief to Michael Caerress of National Public Radio.

On June 22 provided information on the U.S.-Japan beef and citrus agreement to Ms. Thayer Sibley, a free-lance journalist.

On June 24 provided information on U.S.-Japan trade issues to Ed Lachica of the <u>Asian Wall Street Journal</u>.

#### Susan MacKnight

On April 8 discussed the beef and citrus dispute with Jeff Strei of Westinghouse Broadcasting System.

On May 6 discussed Japanese investment in the United States with Jim Risen of the Los Angeles Times.

On May 12 discussed Japanese investment in the United States with Betty Ringo of Kentucky Educational Television.

On May 23 discussed Japanese investment in the United States with Ernest Beazley of the <u>Wall Street Journal</u>.

On June 10 discussed the compilation of Japanese and American trade and balance of payments numbers with John Defterios of Public Broadcasting System.

On June 15 discussed Japanese investment in the United States with Joe Campbell of the <u>Hartford (CT) Courant</u>.

On June 21 discussed beef and citrus agreement and possible U.S. moves on rice with Keith Rockwell of the <u>Journal of Commerce</u>.

On June 22 discussed Japanese investment in Oregon with Dick Colby of The Oregonian.

On June 27 discussed Japanese investment in the United States with David Morrow of  $\underline{Fortune}$ .

### Jon Choy

On April 18 provided data on Japanese defense spending to support U.S. troops in Japan to Judy Tygard, CBS Evening News.

On May 6 discussed Japan's research and development programs with Rob Cassidy, R&D Magazine.

On May 16 provided data on Japanese labor laws to Bob Landers, <u>Editorial</u> <u>Research Report</u>.

On June 3 provided economic statistics to Bruce Stokes, National Journal.

On June 14 discussed foreign direct investment in Japan with Richard Katz, Diamond Weekly.

On June 28 provided data on Japanese foreign direct investment to Cynthia Crystal, Forbes Magazine.

On June 23 discussed Japanese commercial paper market with Pam Earing, Corporate Finance Magazine.

On June 29 discussed sales of U.S tobacco products in Japan with Peter Schmeizer, National Journal.

### Eileen M. Doherty

On April 1 attended a reception hosted by T.V. Asahi.

On April 14 provided information to Steve Usdin of Global Press on Japan's foreign aid program.

On April 27 met with Julie Rubenstein of T.V. Asahi to discuss the views of the Japanese press on the American political process.

On May 9 discussed the outlook for trade legislation and protectionism in the United States with a reporter from the <u>Japan Economic Journal</u>.

#### Barbara Wanner

On April 7 interviewed James Auer, Special Assistant on Japan for the Secretary of Defense, for May issue of <u>Japan Economic Survey</u> on developments in U.S.-Japan defense relations.

On April 19 interviewed Prof. Robert Scalapino of the University of California at Berkeley for June issue of <u>Japan Economic Survey</u> on transition problems in U.S.-Japan relations.

On June 23 interviewed Dr. Martin C. Libicki of the National Defense University for the July <u>Japan Economic Survey</u> "Opinion" column on foreign sourcing of defense subparts and components.

On June 27 interviewed Sen. Jeff Bingaman (D, N.M.) for July issue of <u>Japan Economic Survey</u> on Congress's defense industrial bases initiative.

#### Douglas Ostrom

On April 4 provided information to John Hillruth, <u>USA Today</u> on Japanese banks and Japanese securities investments in the United States.

On April 4 discussed Japanese investments in Florida with Alecia Swazy of the St. Petersburg (Florida) Times.

On April 6 discussed Japanese consumer credit with Nicky Manoleas of BCA Publications of Montreal.

On April 8 discussed the Japanese-U.S. bilateral balance with Ben Loeterman of PBS, Boston.

On April 12 provided data on Japanese saving to Jeff Charboneau of the Readers Digest.

On April 13 discussed Japanese investment in the United States with Steve Usdin of the <u>Journal of the American Chamber of Commerce of Japan</u>.

On April 14 discussed the Tokyo stock market with Nick Manoleas of BCA Publications.

On April 19 discussed Japanese financing of the United States budget deficit with George Bennett of Evans and Novack, the syndicated newspaper columnists.

On April 25 discussed a wide range of issues involving the Japanese economy with Debbie Feryerick of Gentleman's Quarterly.

On May 9 discussed Japanese investment in banks in the United States with Peggy Price of Bond Buyer.

On May 9 discussed Japanese manufactured imports with Richard Katz of the <u>Japan Economic Journal</u>.

On May 19 discussed Japanese exports and imports with Meredith Halperin of the Nightly Business Report.

On June 1 discussed Japanese services trade with John Eckhouse of the  $\underline{\mathtt{San}}$  Francisco Chronicle.

On June 2 and 7 discussed prospects for the Japanese economy and the balance of payments with Chuck Freadhoff of <u>Investors Daily</u>.

On June 3 discussed Japanese land prices with Dick Lawrence of the <u>Journal</u> of <u>Commerce</u>.

On June 20 discussed Japanese financial liberalization with Jim Kraus of the American Banker.

On June 27 discussed Japanese banks in the United States with Jim Millman, a free-lance writer.

### Special Functions

On May 2 JEI held a luncheon colloquium in the JEI library. Mr. Daniel Burton of the Council on Competitiveness spoke on "Competitiveness Issues in the United States." The meeting was attended by 15 people representing the firm of Ragen, Tremaine; the U.S. Council for International Business; Georgetown University; the U.S. Department of State; Prudential-Bache Securities; the Brookings Institution; the firm of Hogan and Hartson; the Embassy of Japan and JEI.

On June 7 JEI co-sponsored a dinner meeting in St. Louis, Missouri with the Japan-America Society of St. Louis. Professor John C. Campbell, Director of the Center for Japanese Studies of the University of Michigan, spoke on "Managing Permanent Crisis: The U.S.-Japan Political Economic Relationship." The meeting was attended by 50 people.

On June 30 JEI held another luncheon colloquium in the JEI library. Professor Thomas Cargill of the University of Nevada spoke on "The Financial Systems of the United States and Japan," in which he discussed the differing approaches to financial liberalization in the United States and Japan. The 23 attendees represented the Japan Development Bank, Mitsubishi International Corp., the U.S. Department of Commerce, the Bankers' Association for Foreign Trade, the Japan Center for International Finance, International Monetary Fund, Office of Rep. Charles Schumer, the U.S. Department of Treasury, Comptroller of the Currency, the Bank of Japan, Nomura Research Institute, the Embassy of Japan and JEI.

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# Continuation of 15 (a) (2)

Date	To Whom	Purpose	Amount
1/1/88 <del>-</del> 6/30/88	Standard Graphics Off Set Duplicators	Equipment purchase Equipment maintenance	\$9,635.40 1,289.76
# U/ JU/ UU	A.B. Dick	Printing supplies	533.50
51	Pitney Bowes	Equipment maintenance	982.42
11	OCS America	Air cargo	11,829.44
**	OCS America	Subscriptions and publications	3,720.30
11	Japan Tariff Association	Publications	2,544.00
13	Government Printing Office	Publications	500.00
**	Various vendors	Publications	3,200.86
**	Jacobs Gardner	Furniture	838.46
11	Andrews Office Products	Office supplies	678.22
11	Oles Envelopes	Supplies	6,184.76
11	Diamond Paper	Paper supplies	1,379.25
II	ARA Cory	Coffee supplies	547.16
**	Helen's	Catering	1,508.48
11	Action Telex	Facsimile service	195.66
11	U.S. Postal Service	Postage	23,000.00
***	C&P	Telephone services	1,772.54
H	MCI	Telephone services	1,145.43
**	Federal Express	Delivery service	189.25
11	U.S. Express	Delivery service	1,989.18
11	Various organizations	Dues	590.00
**	Various Japan-America Societies	Conferences	13,921.05
••	Various persons	Conference speakers	5,140.80
**	Various vendors	Miscellaneous	8,725.27
**	Various persons	Miscallaneous	9,328.97

Total: \$602,888.85

## UNITED STATES DEPARTMENT OF JUSTICE REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

## NOTICE

shee			owing questions and return this ir supplemental statement:
l.	Prop		16 of Section V (Political Form OBD-64 - Supplemental
	Yes	XX	or No
		answer to question 2 of this form.)	l is "yes" do not answer
2.	Do y regi	ou disseminate any stration:	material in connection with your
	Yes		or No
our film	revie cata	ew copies of all suc logs, posters, bro	2 is "yes" please forward for the characterial including: films, thures, press releases, etc. during the past six months.)

,	July 27 , 1988			
Nilliam Barnds William J. Barnds			Date	
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